

**HILL AND KNOWLTON**

Hill and Knowlton, Inc.  
420 Lexington Avenue  
New York, N.Y. 10017  
212-697-6600

*file*

Paul R. Gibson  
Vice President

November 18, 1986

Mr. James E. Gulick  
Vice President  
Investor Relations and  
Corporate Development  
Brush Wellman, Inc.  
1200 Hanna Building  
Cleveland, Ohio 44115

*cc: Paper  
Gulick ✓  
Buffon  
Muller*

Dear Jim:

Attached is the monthly invoice for our services which included preparation of the White Paper on Health, monitoring the television programs on berylliosis and general counselling. The final account for November will be sent to you in due course.

It has been a pleasure working with you and Phyllis and I hope that our paths will cross in the future. I, too, am leaving Hill and Knowlton and will shortly be joining Financial World magazine as its Executive Editor.

With all best wishes.

Sincerely,



PRG/bcn -  
attachments

**D** 096095

RECEIVED

DEC 5 1986

# HILL AND KNOWLTON

Hill and Knowlton, Inc.  
International Public Relations Counsel  
420 Lexington Avenue  
New York, New York 10017  
212 697-5600

Brush Wellman, Inc.  
1200 Hanna Building  
Cleveland, Ohio 44115  
Attention: Mr. James E. Gulick  
Vice President - Investor Relations  
& Corporate Development

November 17, 1986  
October 1986 Services  
Our Invoice No.10-86509-A

Staff Services for the month of October 1986 \$ 9,629.00

Out-of-Pocket Expenses

Dow Jones Information Services	\$ 10.82	
Telephone and telegraph	123.85	
Broadcast Studio		
- tape duplication	25.50	
Multilithing and photostats	7.80	
Postage charges	10.00	
Travel and expenses	305.31	483.28
		<u>10,112.28</u>
Less: Amount previously billed		(5,000.00)
Handling charge		12.08
		<u>12.08</u>
TOTAL		<u>\$ 5,124.36</u>

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Please remit to Treasurer, Hill and Knowlton, Inc.  
Payment due upon receipt